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Residential Sales by Price

| Price Range | 2016 | 2015 |
|------------------------|------|------|
| \$0 to \$200,000 | 7 | 12 |
| \$200,000 to \$240,000 | 13 | 22 |
| \$240,000 to \$280,000 | 27 | 39 |
| \$280,000 to \$320,000 | 46 | 83 |
| \$320,000 to \$360,000 | 92 | 169 |
| \$360,000 to \$400,000 | 186 | 246 |
| \$400,000 to \$440,000 | 247 | 253 |
| \$440,000 to \$480,000 | 278 | 266 |
| \$480,000 to \$520,000 | 258 | 235 |
| \$520,000 to \$560,000 | 274 | 222 |
| \$560,000 to \$600,000 | 262 | 138 |
| \$600,000 to \$999,999 | 860 | 444 |
| \$1 Million and over | 147 | 43 |

Real Estate Stats Last Month

| | | |
|--------------------------------|---------|---------|
| Average house price last month | 623,092 | 503,667 |
| Median house price last month | 574,700 | 485,000 |
| Average Mobile Home price | 140,528 | 102,232 |
| Houses listed | 373 | 372 |

Residential Sales (Year To Date)

| Type | 2016 | 2015 |
|--------------------------|-------------|-------------|
| Acreage/House | 135 | 112 |
| Townhouse | 870 | 705 |
| Condo | 1306 | 919 |
| Lots | 349 | 185 |
| Mobile Homes | 265 | 200 |
| Residential | 2697 | 2172 |
| Residential (Waterfront) | 68 | 50 |
| TOTAL | 5690 | 4343 |

Active Listings

| Res | Mobiles | Strata | Lots |
|-----|---------|--------|------|
| 740 | 79 | 574 | 354 |



The Real Estate Report

Get Your Home Ready for Winter – and Save!

These tips will save you money once the frigid weather sets in

Pumpkin spice and a bite to the wind must mean that fall is here – with winter not far behind. Here a few money-saving adjustments you can make before the temperature drops below freezing:

Draft Dodging

Studies show that your heating bill can be reduced by 5-30% just by filling in the gaps through which cold air enters your home. One container of caulk carefully applied around windows and doors can make a big difference. And for those persistent drafts at the bottom of doors that can't be easily sealed, try a draft snake. Simply roll a towel to plug up the gap or purchase/make your own decorative snake.

Don't be Guttered

To prevent long-term water damage to your foundation and walls, it is important to annually clean your gutters. Remove all leaves, mud and waste so that the melting snow and ice have a clear channel to drain properly

away from your house structure. This job is best accomplished sooner than later as it's no fun trying to clear out gutters where the debris has hardened from the cold.

If You Can't Afford the Heat...

... Turn down your water heater. Make sure that your water heater is set to the lowest comfortable temperature. Another way to save is buy or make a blanketed cover for your heater that will provide further insulation - and savings.

Time for an Upgrade

Finally, if you haven't done it yet, it's time to break down and get a programmable thermostat. The ability to set lower temperatures overnight and when you're out of the home is extremely advantageous – and it also means you don't have to wake up to freezing cold! The initial investment can be less than \$50 which can be easily recouped in the money you will save on your winter heating bill.

