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2017

### Residential Sales by Price

Price Range	2017	2016
\$0 to \$200,000	2	3
\$200,000 to \$240,000	1	4
\$240,000 to \$280,000	3	11
\$280,000 to \$320,000	6	10
\$320,000 to \$360,000	20	27
\$360,000 to \$400,000	18	58
\$400,000 to \$440,000	43	63
\$440,000 to \$480,000	45	68
\$480,000 to \$520,000	42	57
\$520,000 to \$560,000	50	64
\$560,000 to \$600,000	57	49
\$600,000 to \$999,999	217	142
\$1 Million and over	33	27

### Real Estate Stats Last Month

Average house price last month	640,513	566,762
Median house price last month	598,500	518,000
Average Mobile Home price	113,188	115,963
Houses listed	423	489

### Residential Sales (Year To Date)

Type	2017	2016
Acreage/House	17	23
Townhouse	206	209
Condo	325	283
Lots	88	62
Mobile Homes	44	60
Residential	537	583
Residential (Waterfront)	5	11
<b>TOTAL</b>	<b>1222</b>	<b>1231</b>

### Active Listings

Res	Mobiles	Strata	Lots
659	67	541	368



# The Real Estate Report

## 5 Great Tips for Spring Yard Work

*Get a jump on making your yard beautiful this year*

Ladies and Gentlemen start your yard work! If you haven't taken the leap into your outdoor spring cleanup and yard plan, it's time to take advantage of the slightly cooler weather to get 'er done. Here's a road map to get you started to towards your destination:

#### Clean it up

Get rid of any leftover leaves, fallen branches or other debris that may still hanging around after winter. This is also a good time to prune away any dead limbs and get your trees and shrubs ready for growth.

#### Make a plan

It's worth making a map of any new additions or areas of specific focus so you have a clear strategy in place. Include where you want to plant and what new flowers, shrubs or trees you want to add. Then consult with an expert at a local garden centre and get their feedback before moving ahead.

Lawn care

It's worth giving your lawn a going-over with a rake to remove any thatch that is under the surface so as to promote the ability to properly absorb water and nutrients. Seed bare patches for re-growth and cover the entire lawn with a slow release lawn seed early in the season to promote health when the heat is on.

#### Extra cover

After you remove any weeds and debris, cover your flower beds with organic mulch to a depth of up to five centimeters. This will help the soil health and prevent future weeds at the same time. It can also be good to add compost to your lawn as fertilizer.

#### Plant on time

Check the planting date for the different additions to your yard. This is especially important for your vegetable garden; each veggie has an optimum time for planting. You may need to stagger the planting to avoid frost damage.

